



2020 ANNUAL REPORT



Our mission

BICSI South Pacific's Mission is to:

- Be the "Peak Body" for the Information and Communications Technology (ICT) community within the South Pacific Region;
- Advance the ICT community in the South Pacific Region;
- Lead the information technology systems industry with excellence in publications, education and knowledge assessment;
- Advance our members' ability to deliver the highest quality products and services; and
- Provide our members with opportunities for continual improvement and enhanced profession stature.

Our vision

BICSI is the worldwide preeminent source of information, education and knowledge assessment for the constantly evolving information and communications technology community.

- BICSI South Pacific will modernise and advance it's communications vehicles to the ICT community in the South Pacific Region;
- BICSI South Pacific will provide greater participation on BICSI Global Committees, Standards & Manuals;
- BICSI South Pacific will expand its individual and corporate outreach membership programs;
- BICSI South Pacific will develop it's training platform to enhance BICSI Global's educational programs and bring local focus to our Region; and
- BICSI South Pacific will modernise its Member Volunteer structure and participation.

Our Story

BICSI is a professional association supporting the advancement of the ICT community. ICT covers the spectrum of voice, data, electronic safety & security, project management and audio & video technologies. It encompasses the design, integration and installation of pathways, spaces, optical fibre-based and copper-based distribution systems, wireless-based systems and infrastructure that supports the transportation of information and associated signalling between and among communications and information gathering devices.

BICSI provides information, education and knowledge assessment for individuals and companies in the ICT industry. BICSI serves nearly 23,000 ICT professionals, including designers, installers and technicians. These individuals provide the fundamental infrastructure for telecommunications, audio/video, life-safety and automation systems. Through courses, conferences, publications and professional registration programs, BICSI staff and volunteers assist ICT professionals in delivering critical products and services, and offer opportunities for continual improvement and enhanced professional stature.

BICSI South Pacific will continue to complement BICSI's vision to be the "Preeminent Global resource for developing standards, providing credentials, accreditation and knowledge transfer for the ICT community".



CHAIR'S REPORT

2019/2020: A Year in Review

It goes without saying that 2020 has been a very challenging year for many of us. Despite these unprecedented times we must look forward to a positive and prosperous future.

BICSI South Pacific was quick off the mark to see the impact COVID-19 was having on the environment and that this was not going to go away in a short period of time.

So how do we create membership value in this time?

It was difficult to hold our Quarterly seminars due to the health restrictions, so a decision was made to hold a series of webinars which had excellent attendance results and created value to our members. This was a first for BICSI South Pacific and was organised in record time to ensure our members received the knowledge and CEC's they require.

As restrictions eased, we are still able to hold a number of Golf days, B-Quiz's and B-Net's within local regions for our members to meet and network.

Behind the scenes we have created specific task forces for the important aspects of keeping BICSI South Pacific active.

1. Finance task force.
2. Reviewing our policies and procedures.
3. Creating value to our members in this time of COVID-19.

BICSI South Pacific is financially sound and plans are in place for continued webinars and we are constantly reviewing the COVID-19 situation to be able to bring back our in-person Quarterly seminars. Most importantly, we are now planning for the New Zealand conference in May 2021 and the Annual South Pacific conference in Sydney, in October/November 2021.

BICSI Global and BICSI South Pacific are well placed to continue to deliver the information, training and support, we all need in these trying times and into the future.

On behalf of the Board of Directors, we appreciate your continued support and we are all looking forward to a more face-to-face 2021.

Trevor Kleinert, RCDD NTS DCDC TECH CT

2019/2020 Board of Directors

	<p>Chair Trevor Kleinert, RCDD NTS DCDC TECH CT Managing Director, Kleinert Consulting Group Services</p>	<p>Chair Elect Roneel Singh Technical Director – Technology Systems National Manager, WSP</p>	
	<p>Treasurer Aaron Drew, RCDD Infrastructure Systems Engineer, CommScope</p>	<p>Secretary Marie Vermes Senior ICT & Security Engineer, AECOM</p>	
	<p>General Board Member Clive Hogg, RCDD Technical Sales Manager, Corning</p>	<p>General Board Member Shane van Kampen, RCDD Technical Consultant, Brisbane City Council</p>	
	<p>General Board Member Julia Curtain Telecommunications Design Engineer</p>	<p>General Board Member Paul McDow, RCDD Technical Sales Manager, IT Critical Systems</p>	
	<p>Chief Executive Officer Paul Stathis BICSI South Pacific</p>		

Treasurer's Report – Aaron Drew RCDD

FINANCIAL STATEMENTS

Profit and Loss

Bicsi South Pacific Ltd

ABN 73 127 016 102

For the year ended 30 June 2020

	FY20 \$	FY19 \$
<u>Revenue</u>		
<i>Revenue from ordinary activities</i>	234,456	259,526
<i>Membership Revenue</i>	91,772	92,655
<i>BICSI Training</i>	0	12,845
<i>Conference Revenue - Australia & New Zealand</i>	52,192	161,132
<i>Golf Days Revenue</i>	36,828	44,036
<i>Seminar Sponsorship</i>	0	10,000
<i>Other Income</i>	32,660	0
Total revenue	<u>447,908</u>	<u>580,194</u>
.		
Less:		
<u>Operating Expenses</u>		
Finance	(22,509)	(20,322)
Conference - Australia & New Zealand	(62,601)	(162,745)
Golf Days	(33,446)	(28,558)
BICSI Training	0	(9,402)
Depreciation and amortisation expenses	(7,424)	(7,555)
Employment expenses	(262,910)	(245,591)
Occupancy expenses	(15,732)	(14,760)
Administration expenses	(36,302)	(33,315)
Communication expenses	(9,734)	(10,707)
Other expenses from ordinary activities	<u>(49,469)</u>	<u>(67,536)</u>
Total Expenses from ordinary activities	<u>(500,127)</u>	<u>(600,491)</u>
Profit/(Loss) from ordinary activities before income tax expense	(52,219)	(20,297)
Income tax expense	-	-
Profit/(Loss) for the year	(52,219)	(20,297)
Other comprehensive income for the year	-	-
Total comprehensive income/(loss) for the year	<u>(52,219)</u>	<u>(20,297)</u>

BICSI South Pacific Ltd
ABN 73 127 016 102
Statement Of Financial Position
as at 30 June 2020

	2020	2019
	\$	\$
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	111,338	79,153
Trade and other receivables	40,767	86,053
Other assets	<u>1,207</u>	<u>1,029</u>
TOTAL CURRENT ASSETS	<u>153,312</u>	<u>166,235</u>
NON-CURRENT ASSETS		
Property, plant and equipment	<u>14,340</u>	<u>21,254</u>
Other	<u>(1,639)</u>	<u>(7,730)</u>
TOTAL NON-CURRENT ASSETS	<u>14,340</u>	<u>5,794</u>
TOTAL ASSETS	<u>164,807</u>	<u>178,658</u>
LIABILITIES		
CURRENT LIABILITIES		
Trade and other payables	12,919	17,290
Provisions	45,300	43,116
NZ conf income in advance	45,180	
Other	<u>8,397</u>	<u>12,924</u>
TOTAL CURRENT LIABILITIES	<u>111,798</u>	<u>73,430</u>
TOTAL LIABILITIES	<u>111,798</u>	<u>73,430</u>
NET ASSETS	<u>53,009</u>	<u>105,228</u>
EQUITY		
Reserves	(1,148)	(1,827)
Retained earnings	<u>54,157</u>	<u>114,885</u>
TOTAL EQUITY	<u>53,009</u>	<u>105,228</u>

Chair-Elect's Report – Roneel Singh

The AGM marks the conclusion of the first year of my tenure as Chair-Elect, and what a year it has turned out to be. Prior to the unprecedented impact of a global pandemic, BICSI South Pacific was already facing a year of changes, a new South Pacific Chair, a new BICSI Global CEO, a new BICSI Global President and BICSI South Pacific undergoing staffing changes. Then COVID-19 came and turned all of our well laid plans upside down.

Whilst we were in the midst of a global pandemic for most of 2020, the Board has continued to work in the background to ensure that we supported the BICSI South Pacific CEO and his team to continue supporting our members. The Board of Directors also continued to plan, strategize and put in place measures to ensure that BICSI South Pacific came out of 2020 in a strong position.

As Chair-Elect, my responsibility on behalf of the Board of Directors was to ensure the following:

- Three Year Goals were on track
- BICSI events were coordinated and provided maximum value for our membership base
- Coordinators and Volunteer Members who champion BICSI in their local regions were better supported

Three Year Goals

Below is a summary that provides an update on activities associated with our Three-Year Goals:

Goal A: BICSI South Pacific will modernise and advance its communications vehicles to the ICT community in the South Pacific Region;

- Social media platforms have been used extensively by BICSI, the Board of Directors and Members to promote BICSI.
- BICSI South Pacific website has continued to be refreshed and more traffic is being routed via the website.

Goal B: BICSI South Pacific will provide greater participation on BICSI Global Committees, Standards & Manuals;

- BICSI South Pacific has had the opportunity to add more members to BICSI Global Committees and Standards Australia Committees. This increases our position to make a valuable contribution with BICSI Internationally and improve our position as the Industry Peak Body with Australia and New Zealand.
- BICSI Global have made significant efforts engage and support participation from BICSI South Pacific with BICSI Global. Global CEO John Daniels is making a personal effort to better understand how we operate and work with the BICSI Global with the intent of making BICSI South Pacific more successful and better value for our members.

Goal C: BICSI South Pacific will expand its individual and corporate outreach membership programs;

- Due to COVID-19, BICSI South Pacific Office and the Board has been limited to what they were able to achieve in 2020 with respect to this Goal. The BICSI South Pacific Office has made it a core focus to work with members to ensure that they are still receiving benefits from their memberships.

Goal D: BICSI South Pacific will develop its training platform to enhance BICSI Global's educational programs and bring local focus to our Region; and

- Due to COVID-19, all in person training has ground to a halt. BICSI Global increased their focus to provide more training to its members by revamping and increasing its online training platforms, as a result BICSI South Pacific will be leveraging on this where possible to expand what we offer to our members.

Goal E: BICSI South Pacific will modernise its Member Volunteer structure and participation.

- The end of 2019 saw a revamp in how BICSI South Pacific supported its Member Volunteers, especially those that were involved in organizing regional seminars and events. A coordinated National approach was implemented to allow all volunteers to share information and decide on how BICSI South Pacific best delivers for its members. The Volunteer Sub-Committees were put on hold in May 2020 as we had all events in Australia and New Zealand cancelled.
- BICSI South Pacific with the help of its Corporate Partners was able to launch a Webinar Series in 2020, we opened this up to International BICSI members and non-members with Australia and New Zealand to showcase BICSI as an Industry Leader with respect to education within our sector.

Moving forward it will be my responsibility as Chair-Elect to undertake a comprehensive review on how we do seminars, webinars and networking events in the future to ensure that we have maximum reach and relevance for our members. The Board want to ensure that we have a defined framework in place that allows BICSI South Pacific to hold events that provide maximum value to all members while not impacting our financial position. I looking forward to reaching out to All of our Volunteers Members and the Board to assist me with this process.

Secretary's Report – Marie Vermes

BICSI South Pacific Directors needs to ensure that an appropriate level of communications and reporting happens at Board level, enabling a unified and accurate message to be conveyed to our members throughout South Pacific. We achieve this by generating individual monthly director reports that are distributed to the wider board. This year, we have tried to focus on better visibility and reporting from the board members assuring the liaison from the committees to the board.

Sadly this year, neither the New Zealand nor Australian conferences were held due to COVID-19 lock-downs. But we have plans in place to return to hosting both conferences next year, with the New Zealand conference already scheduled for 11 May 2021.

There is always more to do, to better the transparency and communication within the committees, Board of Directors and members and this is something I would like to focus on during this new term. We now have a Dropbox system set up which will help towards that objective.

Going forward, in 2020/2021, I would like to focus on the following:

- Women in ICT focus group
- Build systems for easier reporting at board level
- Provide assistance with the New Zealand conference

CEO'S REPORT

Reflecting over the past 12 months, BICSI South Pacific has been extremely busy. In fact, as every year passes, we seem to get busier and busier at BICSI South Pacific, as we endeavour to provide greater value to our members and the ICT industry at-large.

BICSI South Pacific's advocacy of standards development and adoption has continued over the past 12 months and will continue well in to 2020 as more ICT standards come to market.

Once again, our association is to be congratulated for its leadership in standards development and advocacy, with many of our members participating in standards committees, volunteering their time and expertise to help develop first-class standards that help our industry deliver ICT infrastructure that is fit for its intended purpose. Our members sit on over 20 local standards bodies that range from cabling, IoT, NBN, to cyber-security.

Through the year, we have advocated standards in a number of ways:

- Presentations at all three of our conferences in Australia and New Zealand;
- Presentations at several seminars in Australia and New Zealand;
- BICSI ICT Standards training days delivered by Chair of CT-001 and WC80 standards committees;
- Lobbying Standards Australia and Standards New Zealand for greater emphasis in ICT infrastructure standards;
- Published numerous articles in BICSI Bytes eNewsletter;
- Published numerous articles in industry magazines; and
- Delivered numerous presentations at non-BICSI industry events.

We've also increased the level of our local members' participation in BICSI Global's standards and manual committees. It's great to see local members having such a positive impact on BICSI's gradual migration to truly global documentation.

Moving into 2020, we will continue to advocate adherence to Standards, particularly in regard to risk mitigation. Our message is simple: "Standards are your best friends in business". Over the past year, BICSI South Pacific has expanded its interface with organisations and individuals outside our industry, including lawyers, cyber-security experts and construction professionals. We have learned a great deal from such entities, giving us new insight into risk-mitigation strategies and conflict resolution – all centred on applying the right standards and regulations. These topics have been featured in our 2019 'Setting the Standards' conferences, and will become more pronounced through 2020.

In addition to the above, here's a brief summary of what's been delivered for members over the last 12 months:

- 3 conferences - Brisbane and two in Auckland (BICSI's own NZ Conference and 'ICTNZ by BICSI' within Facilities Integrate)
 - over 1000 attendees
 - 32 speakers
 - 62 exhibitors
 - 20 CEC points
 - 1 Awards Dinner – 195 attended
 - 1 Skills Challenge Grand Final
 - \$22,000 raised for local charities
 - 4 golf days (Brisbane, Sydney, Canberra, Perth) with 300 participants and \$12,000 raised for charity
- 11 new credential-holders in RCDD, DCDC and RTPM credentials
- 2 new BICSI Certified Trainers (CTs) now locally delivering DC102 (data centre) and PM102 (project management) courses
- 4 instructor-led DD102 courses
- 1 instructor-led DC102 course
 - 28 seminars across Australia and NZ with 56 speakers, with over 1000 attendees
- 2 B-Nets attended by 40 people
- 1 B-Quiz attended by 50 people
- 6 Skills Challenge Regional heats, with 21 competitors
- Exhibited at Integrate, Security Show, Facilities Integrate and DatacenterDynamics

BICSI South Pacific thanks all of the BICSI South Pacific members who volunteer their time and expertise in helping us deliver the quantity and quality of our activities. Without their help, so much less would have been accomplished. I encourage all members to consider volunteering in some ways to help BICSI South Pacific deliver more for its members.

Paul Stathis BEng Grad Dip Bus
BICSI South Pacific CEO

HOW YOU CAN HELP

Become a member

Distinguish yourself as a respected BICSI member and experience greater credibility and a competitive edge:

- Your name (and optional contact information) will be listed on the BICSI South Pacific website;
- Print your online BICSI member certificate;
- Use the BICSI member logo on business cards, stationery and promotional material;
- Receive substantial member savings when applying for world-renowned credentials: Registered Communications Distribution Designer (RCDD®), Registered Telecommunications Project Manager (RTPM), Data Centre Design Consultant (DCDC) and Outside Plant (OSP) Designer.

Substantial BICSI and industry discounts on:

- Select BICSI training courses and technical manuals.
- Various industry publications, courses, standards, and services.
- Free electronic copy of BICSI's ICT Terminology Handbook.
- Conference registrations for BICSI and other industry events worldwide.

Member-only networking opportunities, knowledge sharing and representation:

- Access to member-only sections and forums on the BICSI website;
- Free subscription to ICT Today and links to online district and regional bulletins;
- Invitations to free region events;
- Access to BICSI volunteers;
- Ability to provide input on industry publications;
- One vote in BICSI governance*.

*Subject to membership type.

Fill out a BICSI membership application today! [Individual Membership Application](#)

Volunteer your time

Do you have thoughts on the future of the ICT industry and BICSI? Would you like to share your knowledge with others? Are you full of ideas that you believe could help your peers excel in their industry careers? Then make it known!

Volunteering with BICSI is the most effective way to make sure your voice is heard within the organisation. You could become part of a committee!

Don't wait any longer to get involved! Select the committee you'd like more information about on. [Volunteer Application](#)

Become a Corporate Member

Every company has a vision and a plan for industry exposure, client retention and employee engagement. BICSI's Corporate Connection Program can help you achieve these goals! Through conferences and events, diverse training options and networking opportunities, you become involved in an experience that is the premier membership program for the information and communications technology (ICT) industry.

Fill out a BICSI membership application today! [Corporate Membership Application](#)



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